

Hatch Stamping Depends on Minster Reliability



The Hatch Stamping Company's manufacturing facility in Chelsea, Michigan.

Founded in 1952, the Hatch Stamping Company of Chelsea, Michigan, has evolved into a premier supplier of high-quality, high-volume precision stampings.

Beginning with a 10-ton press in the basement of one of the company's founders, Hatch Stamping has grown to a world class manufacturing facility equipped with numerous Minster presses and material handling lines.

Vice President of Manufacturing and Engineering, Dan Craig, said Hatch's success is a result of the company's ability to deliver a high quality product on time with more intellectual value added on.

"We have assembly and prototyping capabilities," Craig said. "More and more our customers are looking for us to provide program management and engineering support. We design

"The quality of our product is important, so we rely on the quality of the Minster presses. I don't think we could achieve the quality we're getting from any other equipment."

Daniel Craig
Vice President of Manufacturing & Engineering
Hatch Stamping Company



Hatch's newest Minster press -- this E2 600 -- includes the M integration with the Minster material handling line.

and build automated assembly systems and do a lot of our own integration. That's the intellectual value-added that our customers are looking for, and that's what sets us apart from our competitors."

Craig said the reliability of the Minster presses at Hatch Stamping is critical.

"It's extremely important that the presses are reliable," he said. "When we talk about the high quality of the Minster presses, we relate that to the reliability of the presses and the fact that they don't require a lot of maintenance time."

"The quality of our product is important, so we rely on the qual-



r Production Management Control to facilitate

Hatch's newest presses include complete Minster material handling lines.

ity of the Minster presses," Craig continued. "I don't think we could achieve the quality we're getting from any other equipment."

For David Jordan, the Facility Maintenance Manager at Hatch Stamping, reliability means presses that are easy to work on, and a service department that is second to none.

"I've not dealt with another machine tool builder that offers as good of service on a consistent basis as Minster," Jordan said. "Minster has gone out of its way to help us more than once. With

Minster you're working with an extremely knowledgeable company. You can call them up with the serial number and they can quickly get you the technical information that you need."

Jordan is also impressed with Minster's 24-hour parts support service and the fact that field service technicians are located in Detroit and Lansing for rapid response.

Hatch's newest press is a Minster E2-600 HeviStamper, equipped with a complete Minster material handling system.

"The press came in, hit the floor and took off," Craig said. "We basically had zero issues with it. We get it in and it runs. And again, that's what we mean when we talk about the reliability of Minster presses."



Several Minster P2 Piece Maker presses at the Hatch Stamping Company.

"I've not dealt with another machine tool builder that offers as good of service on a consistent basis as Minster."

David Jordan
*Facility Maintenance Manager
Hatch Stamping Company*

Minster's Production Management Control (PMC) provides complete integration for Hatch's newest presses and material handling lines.

"We've seen improved technology with every new press," Jordan said. "The controls are really an improvement. We are able to integrate everything into the press which helps us implement quick changeover. Also with the touch screen and the design, the controls are very user-friendly for our operators which also helps out with training."

Craig said the ability of the Minster presses to adapt is another key selling point.

"Most of our customers are in the auto industry and they want product quickly and cheaply," he said. "What we need is a flexible, versatile piece of equipment, and Minster has the ability to be integrated into a versatile piece of equipment. It's critical that the presses be flexible to serve more than one purpose, and the quality and tight engineering of the Minster presses are ideal for our progressive and transfer dies."